

2026 Retailer's Efficiency Scorecard

Is your current system a growth engine or a handbrake?

This scorecard helps you uncover the hidden friction in your shop's daily operations. Check the box if the statement describes a struggle you currently experience with your current POS and eCommerce setup.



Inventory and daily operations

- ☐ You rely on manual spreadsheets to confirm your actual stock levels.
- ☐ You have oversold items online because your in-store sales didn't sync fast enough.
- ☐ You have to double-check reports before you can actually trust the data.
- ☐ Importing new seasonal stock from suppliers takes hours of manual data entry.

The workshop and service gap

- ☐ Your mechanics still use paper tags or separate systems to track repairs and labor.
- ☐ You can't instantly see the full service history of a bike or piece of gear at the till.
- ☐ You have to manually call or text customers to let them know their service is finished.

Omnichannel capabilities

- ☐ Your online orders feel harder to manage than they should be.
- ☐ Your loyalty program is underutilized because it doesn't work seamlessly across all channels.
- ☐ Staff have to switch between different screens to see a customer's full purchase history.

Business growth and flexibility

- ☐ You feel like your current system limits your growth more than it enables it.
- ☐ Adding a new sales channel or location feels like starting a whole new business.
- ☐ You are spending 10+ hours a week on admin that should be automated.

What's your efficiency rating?

Count your total number of checkmarks to see where your business stands:

0-4 checks: Your system is supporting your growth.

5-9 checks: Your system is likely limiting your efficiency and leaking revenue.

10+ checks: Your POS is holding your business back and costing you significant time

Want to reclaim your time?

If your current tech is likely the reason for those 80-hour work weeks.

Let us show you how a unified system can fix the leaks.

[Click here to book your FREE, no-obligation demo.](#)

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