Retailers

POS CHECKLIST

What to compare and what questions to ask before choosing a POS



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Before you choose a POS, check these first.

POS & STOCK

Keep your business running smoothly.

- [ ] Stock updates automatically across your shop and website
- [ ] Multi-location stock can be managed in one place
- [ ] Product variants like size and colour are easy to manage
- [ ] Purchase orders and stocktakes are straightforward
- [ ] Supplier product data can be imported without manual work

ECOMMERCE & CUSTOMERS

Connect your channels and build customer loyalty.

- [ ] Online and in-store sales are connected
- [ ] Products can be managed from one place
- [ ] Click & collect and cross-channel returns are supported
- [ ] Customer profiles and purchase history are accessible
- [ ] Loyalty, email and other customer tools are available

REPORTING & INTEGRATIONS

Get the insights you need and connect the tools you rely on.

- [ ] Sales and stock performance can be viewed in real time
- [ ] Reporting works across every location and channel
- [ ] The system integrates with your existing suppliers
- [ ] Accounting, payments and other essential tools connect
- [ ] Your data is easy to access and export

COST & SUPPORT

Know what to expect, now and in the future.

- [ ] Setup and migration costs are clear
- [ ] Payment and transaction fees are clear
- [ ] You know which features or integrations cost extra
- [ ] Training is included
- [ ] You know what support is available after launch

Don't leave a demo without asking these.

1

What will I actually pay?

Get a full breakdown of costs including software, hardware, setup, migration, payments, integrations and any ongoing fees or extras.

2

What does switching involve?

Find out who moves your products, customers, stock and existing data, and how long the process typically takes.

3

What isn't included as standard?

Ask specifically about ecommerce, integrations, reporting, marketing tools and support, and which features cost extra.

4

What can I manage myself?

Make sure you can easily handle everyday tasks like products, promotions, website updates, reports and user management without needing outside help.

5

What happens as my business grows?

Check how easy it is to add another location, sales channel or user, and whether the system can scale with your plans.

6

What support do I get after launch?

Understand how support works, when it's available and whether it's included or comes at an additional cost.

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